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Paris - Lyon - Marseille - Bordeaux - Caen - Lille - Mulhouse - Rennes - Strasbourg

MBA CAPITAL advises the sale of **JPS LAIT**,
an **organic dairy products** producer

LES ACTEURS



JPS LAIT and its brand **BIOCHAMPS** were created in 1986 by **Jacques PY** and **Marie-José COLLIGNON**, two precursor entrepreneurs already convinced by the organic benefits. The company and its products now are a reference on their markets.

The company is specialized in the **traditional production of fresh dairy products, exclusively organic**. They are mainly made from sheep's milk, soya, cow's milk and fruits. JPS LAIT produces and markets under its own **BIOCHAMPS** brand a range of 40 specialties, exclusively from organic agriculture: yoghurts, soft white cheese, fresh cream, stewed fruit. Its products are sold all over in France, in the specialized organic distribution networks, but also to communities and school cafeterias.

Located in Southwestern France close to Toulouse, JPS LAIT is strongly growing and achieved a **turnover of €4m in 2015 with a staff of 20 people**, with strong profitability.

Thierry RENARD and **Jan ROEST CROLLIUS** are two private individuals who achieved most of their career (30 years) in the food-processing industry, in particular as entrepreneurs, having created and sold other businesses in the food sector.

With this acquisition, they want to pursue the historic project of JPS LAIT, in particular by remaining committed to the organic values, the agricultural sector and the respect of the product.

MBA CAPITAL advised **Mrs. COLLIGNON** and **Mr. PY** for the sale of **JPS LAIT** to **Thierry RENARD** and **Jan ROEST CROLLIUS**.

ADVISOR OF THE SELLER:

MBA CAPITAL SUD OUEST

(Financial advisor)

**Isabelle ARNAUD-
DESPREAUX**
Managing Partner

Alexis FENETRE
Analyst

MBA CAPITAL in a few words

MBA CAPITAL SUD OUEST

25 cours de Verdun
33000 Bordeaux - France
+33(0)5.56.79.24.24
isabelle.arnaud-
despreaux@mbacapital.com

www.mbacapital.com

www.m-a-worldwide.com

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